

October 9, 2012

Ms Ana Lockett
Landscape Design Center
P.O. Box 1863
Edgewater, Maryland 21037

Dear Ana,

What do you do when you have flooding in your back yard during every heavy rain, a deteriorating hot tub, a broken walkway that is an accident waiting to happen and a blah deck that looks more institutional than inviting??? You call Landscape Design Center and ask for Ana Lockett!

That is how delighted we are with the work you have done for us. We want to extend our gratitude and appreciation to you and the staff at Landscape Design Center for making our yard a paradise. From the start, you transformed our problems into a vision that exceeded our expectations.

As many of our friends and family members have asked about our experience with your company, we thought we would take time to tell you what we shared with them. First, your gift for interviewing and listening to our issues, goals and interests for our yard helped us focus on the priorities and vision for our home. There were times when we struggled to convey our needs to you and yet through your survey of the property and thoughtful questioning, you created a vision that we never considered. Creating a flagstone patio instead of replacing the deck; strategically placing the water feature and fire pit to be seen by multiple locations of the patio and our home; identifying an array of plants and trees that would bring color to our home year-round and sloping the construction of the patio with regrading the back lawn to channel excess water away from our property are just examples of how you conquered our problems.

Of course once a commitment and contract is signed, everyone wants things done yesterday! You and the crew were excellent in giving realistic timeframes for completion, providing updates and options for the few unforeseen issues and adhering faithfully to a work schedule that was only missed for rain and a holiday. Headed by a wonderful, conscientious foreman, William, the crew was meticulous in maintaining a clean work sight, constructing the patio and fire pit and landscaping the front and back yards. We were in awe of their workmanship because of the difficulty of the job. Specifically, the removal of the deck, digging a foot deep and laying flagstone and boulders BY HAND because a bulldozer would have been too intrusive to the small area were NO SMALL FEATS but they did them! The crew also transplanted existing plants and trees with no losses and made the old and the new look seamless.

The results speak for themselves and are best expressed by the feedback of our guests at the party we threw last week. While the day brought a chill; the party was quickly warmed by the oohs and aahhs of our guests as they rounded the corner of our driveway and entered the oasis of the back patio. True to your vision Ana, their eyes were first drawn to the planting along the side of our house; then raised to the white arbor and quickly then to the cobalt vase fountain. They were next struck by the vastness of our patio and commented that now the former deck seemed confining. Our guests loved hearing the water from the fountain, watching the fire reflect off the blue and bronze fire glass and having multiple places to sit or stand to admire the landscaping. Many complimented us on how the landscaping will bring color throughout the year and threatened to camp out on our patio when we are vacationing.

Thank you doesn't say enough for how we love what you and Landscape Design Center have done for us. We are thrilled with our yards and look forward to many years of enjoying it.

Sincerely,

/s/ Dave and Marie Medeck